

Date: 17<sup>th</sup> August 2019

To,  
**BSE Ltd.**  
Department of Corporate Services  
Corporate Relation Department  
14<sup>th</sup> Floor, Phiroze Jeejeebhoy Towers,  
Dalal Street, Mumbai - 400001

**Sub: Submission of Press/Media release for the Quarter ended June 30, 2019**

Dear Sir,

Kindly find attached herewith the press/media release for the quarter ended June 30, 2019.  
Requesting you to kindly take the same on records.

Thanking you

Yours Faithfully,

**For Generic Engineering Construction and Projects Limited**

For GENERIC ENGINEERING CONSTRUCTION  
AND PROJECTS LIMITED

Jayesh Rawal  
Executive Director  
DIN: 00464313  
Place: Mumbai



## **Robust Q1FY20 Performance**

**Total Income ₹ 64.7 crore, a growth of 20.9% Y-o-Y**

**EBITDA ₹ 8.3 crore, a growth of 29.3% Y-o-Y**

**PAT grew by 17.8% Y-o-Y to ₹ 4.6 crore**

**Order backlog stood at ₹ 777.5 crore**

**Mumbai, August 17, 2019:** Generic Engineering Construction and Projects Limited (“Company”), a fast-emerging construction company offering general contracting, design-build; engineering, procurement and construction (EPC); and project management consultancy (PMC) services for residential, industrial, commercial and Institutional buildings with presence in Navi Mumbai and Mumbai Metropolitan Region (MMR) announced its unaudited financial results for the quarter ended June 30, 2019.

### **Key Financial Highlights are as follows:**

<b>Particulars (₹ Cr.)</b>	<b>Q1FY20</b>	<b>Q1FY19</b>	<b>y-o-y</b>
<b>Total Income</b>	<b>64.7</b>	<b>53.5</b>	<b>20.9%</b>
EBITDA	8.3	6.4	29.3%
<b>EBITDA Margin (%)</b>	<b>12.9%</b>	<b>12.0%</b>	
PAT	4.6	3.9	17.8%
<b>PAT Margin (%)</b>	<b>7.2%</b>	<b>7.4%</b>	
Cash PAT	4.8	4.8	0%
<b>Cash PAT Margin (%)</b>	<b>7.4%</b>	<b>9.0%</b>	

### **Performance highlights for Q1FY20**

**Total Income** for Q1FY20 grew by 20.9% to ₹ 64.7 crore as compared to ₹ 53.5 crore in Q1FY19.

EBITDA for Q1FY20 was ₹ 8.3 crore as compared to ₹ 6.4 crore in Q1FY19, posting a growth of 29.3%. **EBITDA margin** for Q1FY20 was at 12.9% and for Q1FY19 was at 12.0%.

**Finance cost** as a percentage of Total Income has reduced to 1.2% in Q1FY20 from 1.8% in Q1FY19.

**PAT** for Q1FY20 grew by 17.8% to ₹ 4.6 crore as compared to ₹ 3.9 crore in Q1FY19. Diluted EPS for Q1FY20 stood at ₹ 1.14 per equity share.

The **Debt/Equity ratio** as at June 30, 2019 stood at 0.17x. The company has cash and cash equivalents of ₹ 9.8 crore.

Our **Orderbook** as at end of June 30, 2019 stood at **₹ 777.5 crore**. Residential segment contributes ~60.7% of the orderbook, Commercial & Industrial contributes ~18.9%, Health & Leisure contributes ~6.8%, Special projects contributes ~6.9% & Educational Institutes segment contributes ~6.8%.

**Top 5 orders** contribute **₹ 423.7 crore** to our order book representing **54.5%** of the outstanding orderbook as on 30<sup>th</sup> June 2019.

**On the performance Mr. Manish Patel, Managing Director commented**, “We are extremely pleased with our financial performance in this challenging macro environment for real estate industry. Our strength of undertaking projects in the ticket-size of ₹ 25 crore to ₹ 100 crore is standing us in good stead and we plan to further capitalize on this strategy.

RBI’s Monetary Policy Committee (MPC) has cut the repo rate by further 35 basis points, post their previous cut in June 2019. This move will definitely prove beneficial for the real estate industry and provide us much needed momentum.

We are cautious and in our approach of order additions. We will continue to focus on Building Construction segment in our core markets of MMR. We have comfortable Debt :Equity Mix and will rely more on our Asset Light approach to build our order book and execution capabilities.”

## **About Generic Engineering Construction and Projects Limited**

Generic Engineering Construction & Projects Limited (Generic/the Company) is engaged in the construction of residential, industrial, commercial and Institutional buildings with presence in Navi Mumbai and Mumbai Metropolitan Region (MMR). Generic offers general contracting, design-build; engineering, procurement and construction (EPC); and project management consultancy (PMC) services. The company's forte lies in executing projects having a ticket size between ₹ 25 crore to ₹ 100 crore. The company has expertise in building data centres, hospitals, schools, all types of industrial and residential buildings. The company is a pioneer in building cold storages. The company has the highest market share of contracting business in the fastest growing market of Navi Mumbai, where the company has delivered more than 300 industrial buildings. The company also provides designing and engineering services for architecture, structural, electrical, mechanical, HVAC, plumbing and sewerage, fire protection, building management, and infrastructure works.

For more information please visit [www.gecpl.com](http://www.gecpl.com)

### **Safe Harbor Statement**

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

<b>Company</b>	<b>Investor Relations Advisors</b>
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