

Date: 21<sup>st</sup> May, 2018

To, BSE Ltd. Department of Corporate Services Corporate Relation Department 14<sup>th</sup> Floor,Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400001

### Kamdhenu Complex, Opp Sahajanand College, Panjara Pole, Ahmedabad - 380015

Ahmedabad Stock Exchange Limited

To,

#### SUB: INVESTOR PRESENTATION

BSE: Scrip Code: 539407 ASE: Scrip Code: 67142

Dear Sir,

Kindly find enclosed herewith the Investor Presentation of our Company w.r.t. Financial Results for the Quarter and Year ended 31<sup>st</sup> March, 2018.

Request you to kindly take the above information on your record and acknowledge the same,

Thanking you, Yours Faithfully,

For Generic Engineering Construction and ProjectsLimited (formerly known as Welplace Portfolio and Financial Consultancy Services Limited)



Company Secretary and Compliance Officer Place: Mumbai Date: 21/05/2018

Reg. Office : 201 & 202, Fitwell House, 2nd Floor, Opp. Home Town, LBS Road, Vikhroli (West),, Mumbai - 400 083. Tel. 9167720671 / 022-25780272 • Email : info@gecpl.com • Website : www.gecpl.com • CIN - L45100MH1994PLC082540



### Media Release

### Revenue for F.Y.18 at Rs. 138.32 crore

#### EBIDTA for F.Y.18 at Rs. 19.58 crore

#### EBIDTA margin improved by 756 bps to14.16%

#### PAT for F.Y.18 at Rs. 11.50 crore

# Board Recommends Final Dividend of 1% i.e. Rs. 0.10 Per Equity Share of F.V. of Rs. 10/- each

#### Board approves stock split in ratio of 1:2

**Mumbai, May 21<sup>st</sup>, 2018: Generic Engineering Construction & Projects Limited** (BSE: 539407), among leading general Contracting companies in India, announced its audited results for the quarter and year ended 31<sup>st</sup> March 2018. These financials are as per the IND AS accounting guidelines.

#### Key Financials (Rs. In Crore):

Particulars	Q4 FY18	Q4 FY17*	YoY%	FY18	FY17*	YoY%
Revenue	35.72	38.09	-6.22%	138.32	37.92	264.74%
EBIDTA	6.86	2.88	138.40%	19.58	2.47	693.73%
EBIDTA Margin%	19.20%	7.55%	1165 bps	14.16%	6.51%	765 bps
PAT	3.60	1.80	99.75%	11.50	1.65	596.85%
PAT Margin %	10.09%	4.74%	535 bps	8.31%	4.35%	396 bps

\*The Process of Reverse merger had been completed in Q4-FY17. So only Q4FY17 indicates financials of merged entity for FY17.

#### **Financial Results Highlights**

#### Q4 FY18 Vs. Q4 FY17 Highlights: -

 Revenue stood at Rs. 35.72 crore in Q4 FY18 as against Rs. 38.09 crore in the Q4 FY17, degrowth of 6.22%.



- EBITDA was at Rs. 6.86 crore in Q4 FY18 as against Rs. 2.88 crore in Q4 FY17, grew by 138.40%.
- EBITDA Margin improved drastically by 1165 bps from 7.55% in Q4 FY17 to 19.20 in Q4
  FY18 on account better execution of high margin projects in industrial and commercial segments.
- Profit After Tax was at Rs. 3.60 crore in Q4 FY18 as against Rs. 1.80 crore in Q4 FY17, growth of 99.75%.
- PAT margin improved by 535 bps from 4.74% in Q4 FY17 to 10.09% in Q4 FY18.
- EPS Stood at Rs. 2.2in Q4 FY18 as compared to Rs. 1.1in Q4 FY17, an exceptional growth of 100.00%.

#### FY18 Vs. FY17 Highlights: -

- **Revenue** for the full year was **Rs. 138.32 crore** in FY18, as against Rs. 37.92 crore in FY17, a significant **YoY growth of 264.74%.**
- EBITDA was at Rs. 19.58 crore in FY18 as against Rs. 2.47 crore in FY17, fantastic growth of 693.73% YoY.
- EBITDA Margin was 14.16%, an improvement of 765 basis points YoY, on account of improving operational efficiency.
- Profit After Tax was Rs. 11.50 crore in FY18 compared to Rs. 1.65 crore in FY17, excellent
  YoY growth of 596.85%.
- PAT Margin was 8.31%, an improvement of 396 basis points YoY.
- EPS was at Rs. 7.03, YoY growth of over 596.04%.
- The Board of Directors have recommended, subject to the shareholders' approval, a final dividend of 1% i.e. Rs. 0.10 per equity share for the financial year ended March 31<sup>st</sup>, 2018. This marks the company's second consecutive year for giving dividend.
- The Board of Directors have also approved, subject to the shareholders' approval, subdivision of 1 (one) equity share of face value Rs. 10 each into 2 (two) equity share of face value of Rs. 5 each.



#### **Recent Developments During the Quarter**

- Generic Engineering Construction & Projects Limited has received 'Award of Excellence in Construction and Engineering' by Make in India Foundation (MIIB).
- Generic Engineering Construction & Projects Limited has been awarded orders worth 170.53 Cr during the quarter.

#### **Completed Fund Raising**

The Company has recently completed its process of preferential allotment of shares and warrants. The Company allotted 21,00,000 convertible warrants to the promoter group and 26,13,453 preferential equity to non-promoter group at Rs. 190 each. Of this, the promoters have already executed their right of conversion of 3,00,000 warrants into 3,00,000 equity shares. The total fund raising through the said issue will be Rs. 89.56 cr.

#### Management Comment:

## Commenting on the results, Mr. Manish Ravilal Patel, Managing Director, Generic Engineering Construction & Projects Limited said:

"We are pleased to present our fourth quarter and financial year end performance, which has been in line with our targets. For the Quarter ended 31<sup>st</sup> March,2018 we have registered a fantastic EBITDA growth of close to 138% and our overall profit has also shown a tremendous increase of close to 100% YoY. This is mainly on back of executing high margin projects in industrial and commercial segments. We continue our focus on these segments as they yield a higher margin compared to other segments. During the quarter we executed projects across all categories of segments and we are very happy that our consistent performance and focus on timely delivery has been successfully helping us to bag new orders and grow our business.

We currently have an order book of about Rs. 534 crores that will be executed over the next one and half years. At the same time, we also have a very strong order visibility and are cautiously and meticulously building our order book. We are hopeful that we will continue to maintain the current momentum. Project execution will always continue to remain our core strength and key focus.

We are also happy to share that we have recently completed our fund-raising plan. As we enter the new financial year, these newly raised funds will help us grow our order book, giving us the confidence to deliver on our growth targets for the year without putting much pressure on our balance sheet.



I thank the entire team of 'GENERIC' for their untiring efforts, hard work, sincerity and high dedication. Also, I would like to thank our valued Shareholders, whose support and faith in our Company has given us the determination and ambition to go from strength to strength."

About Generic Engineering Construction & Projects Limited:

Incorporated in 1994, Generic Engineering Construction & Projects Ltd. is a General Contracting, Design & Build and EPC company. It has a strong presence in Residential, Industrial & Commercial segments and is also present into MEP. The Company has more than 15 reputed architects associated with it and has long standing relationships with leading consultants. It has executed projects for renowned MNC's and reputed domestic companies. Due to its rich experience of the field it is in, the Company is able to make efficient use of manpower and is focused on creating a highly efficient structure. The current order book stands at Rs. 534 crores. Many of the projects are from repeat customers. The Company has been very cautious in its approach. The management believes in the principal of conservatism and the overall debt on the books stands at 0.13x to equity.

#### For further information, please contact:

Ms. Ami Shah	Mr. Amit Sharma/ Mr. Harshit Gandhi
Company Secretary Generic Engineering Construction & Projects Limited.	Bridge Investor Relations Pvt. Ltd.
<u>cs@gecpl.com</u>	Email: <u>amit@bridge-ir.com</u> Email: <u>harshit@bridge-ir.com</u>
www.gecpl.com	www.bridge-ir.com

#### **Caution Concerning Forward- Looking Statements:**

Certain statements in this document may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like regulatory changes, local political or economic developments, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward-looking statements. Further, past performance is not necessarily indicative of future results. Given these risks, uncertainties and other risk factors, viewers are cautioned not to place undue reliance on these forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.



Generic Engineering Construction and Projects Limited

> Result Update Presentation May 2018

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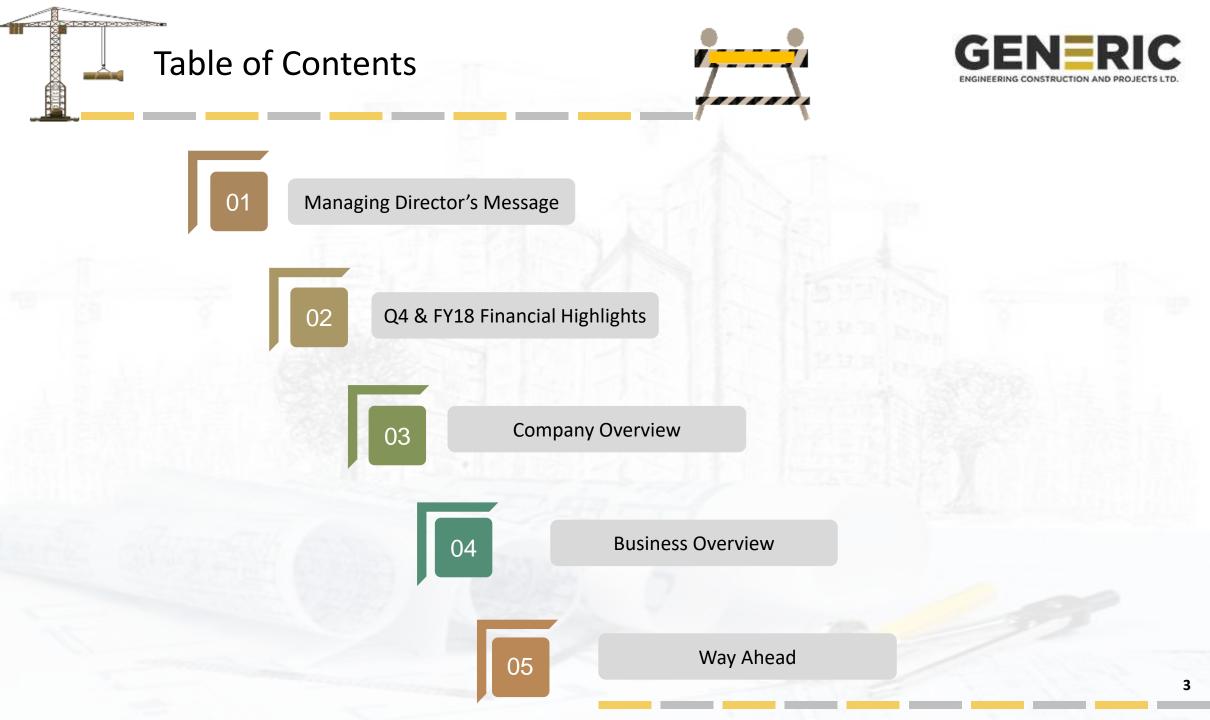




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# 📥 Managing Director's Message





Commenting on the quarterly results, Mr. Manish Ravilal Patel, Managing Director, Generic Engineering Construction and Projects Limited said :



"We are pleased to present our fourth quarter and financial year end performance, which has been in line with our targets. For the Quarter ended 31st March,2018 we have registered a fantastic EBITDA growth of close to 138% and our overall profit has also shown a tremendous increase of close to 100% YoY. This is mainly on back of executing high margin projects in industrial and commercial segments. We continue our focus on these segments as they yield a higher margin compared to other segments. During the quarter we executed projects across all categories of segments and we are very happy that our consistent performance and focus on timely delivery has been successfully helping us to bag new orders and grow our business.

We currently have an order book of about Rs. 534 crore that will be executed over the next one and half years. At the same time, we also have a very strong order visibility and are cautiously and meticulously building our order book. We are hopeful that we will continue to maintain the current momentum. Project execution will always continue to remain our core strength and key focus.

We are also happy to share that we have recently completed our fund-raising plan. As we enter the new financial year, these newly raised funds will help us grow our order book, giving us the confidence to deliver on our growth targets for the year without putting much pressure on our balance sheet.

I thank the entire team of 'GENERIC' for their untiring efforts, hard work, sincerity and high dedication. Also, I would like to thank our valued Shareholders, whose support and faith in our Company has given us the determination and ambition to go from strength to strength."







### <u>"TO ACHIEVE HARMONY WITH LAND, WE NEED TO RESPECT IT AND COMPLIMENT IT</u> <u>WITH A STRUCTURE THAT DOES JUSTICE TO ITS AURA"</u>

### **Our Vision**

We at GENERIC are committed to construct and provide quality construction to our clients as per their requirements and aim to achieve and enhance customer satisfaction, for which continual improvement has been identified as most effective tool.

## **Our Mission**

To adopt latest technologies in the field of engineering, construction, operation & maintenance of projects and to encourage innovation, professional integrity, up gradation of knowledge & skills of employees and provide a safe working environment.

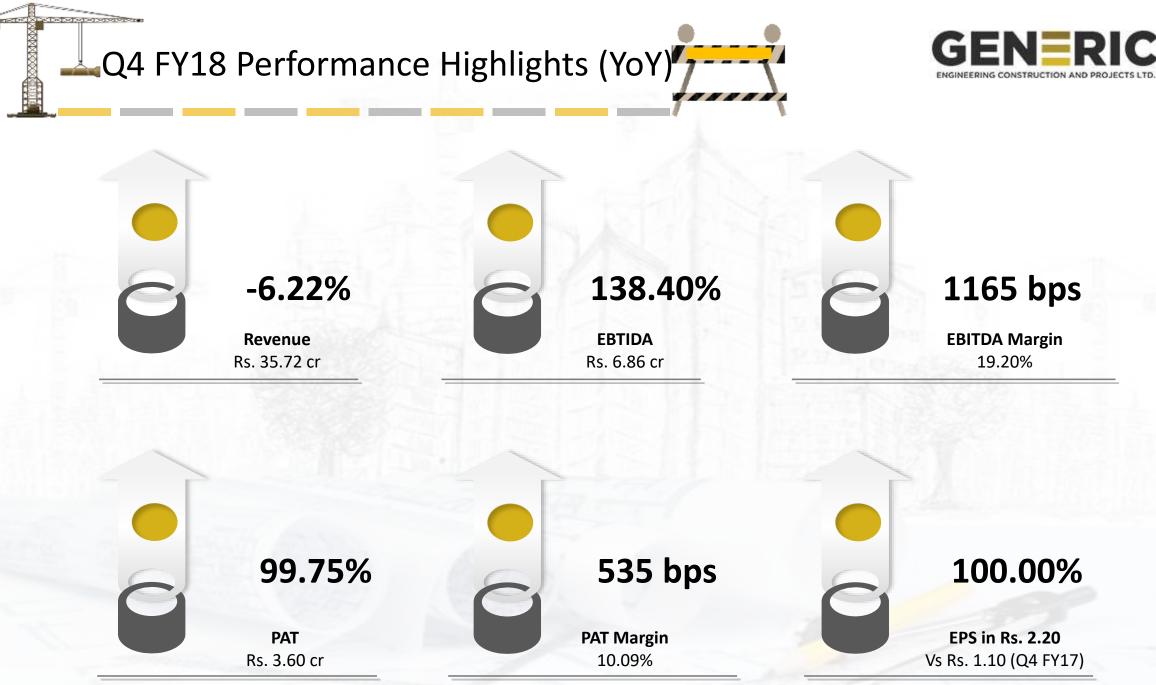


# Levelopments during Q4 FY18





- Generic Engineering Construction & Projects Limited has received 'Award of Excellence in Construction and Engineering' by Make in India Foundation (MIIB)
- Generic Engineering Construction & Projects Limited has been awarded orders worth Rs. 170.53 Cr during Q4-FY18
- Fund Raising Completed:
  - Total Amount to be Raised: Rs. 89.56 cr
  - Preferential Equity allotted at Rs. 190 to non-promoter group: 26,13,453 shares
  - Convertible warrants allotted at Rs. 190 to promoter group: 21,00,000 warrants converting to 21,00,000 equity shares
  - Rights executed by Promoters: 3,00,000 warrants into 3,00,000 equity shares

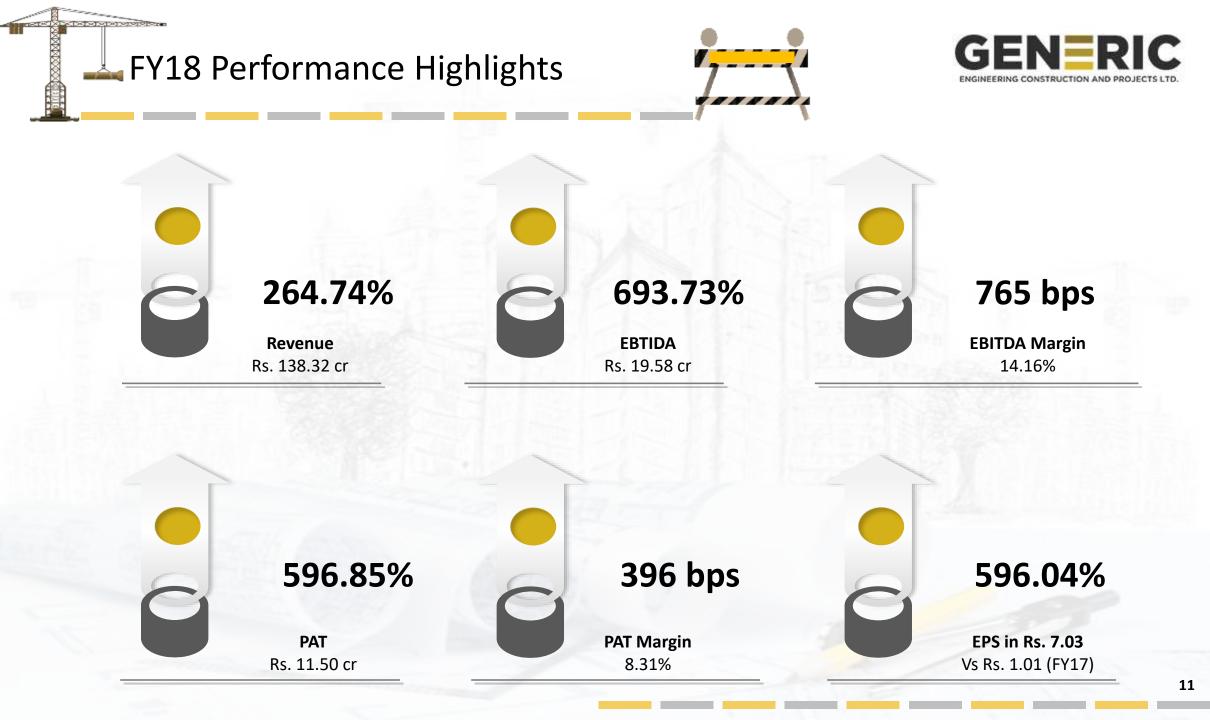


# Quarterly Financial Highlights





Rs. Crs	Q4 FY18	Q4 FY17	ΥοΥ%	Q3 FY18	QoQ%
Income From Operations	35.72	38.09	-6.22%	37.53	-4.81%
Other Operating Income	0.00	0.00		0.00	
Total Income from operations	35.72	38.09	-6.22%	37.53	-4.81%
Purchase & Operating Cost	31.30	51.86		28.80	
Changes in Inventory	-4.92	-17.66		2.98	
Employee Cost	0.96	0.27		1.08	
Other Cost	1.53	0.75		0.30	
Total Expenditure	28.86	35.22		33.17	
EBITDA	6.86	2.88	138.40%	4.36	57.28%
EBIDTA Margin (%)	19.20%	7.55%	1165 bps	11.62%	758 bps
Other Income	0.13	0.38		0.05	
Depreciation	0.71	0.11		0.55	
Finance Cost/Interest	0.80	0.74		0.56	
Profit Before Tax	5.48	2.40		3.31	65.34%
Tax	1.87	0.60		0.54	
Profit After Tax	3.60	1.80	99.75%	2.78	29.87%
PAT Margin (%)	10.09%	4.74%	535 bps	7.40%	269 bps
EPS (Rs.)	2.20	1.10	100.00%	1.70	29.41%



## Annual Financials Highlights

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**MAMADO** 





Rs. Crs	FY18	FY17*	ΥοΥ%
Income From Operations	138.32	37.92	264.74%
Other Operating Income	0.00	0.00	
Total Income from operations	138.32	37.92	264.74%
Purchases & Operating Cost	111.52	51.86	
Raw Materials	1.22	-17.66	
Employee Cost	3.23	0.29	
Other Cost	2.76	0.96	
Total Expenditure	118.74	35.46	
EBITDA	19.58	2.47	693.73%
EBIDTA margin (%)	14.16%	6.51%	765 bps
Other Income	0.65	0.64	
Interest	2.34	0.12	
Depreciation	2.24	0.74	
Profit Before Tax	15.65	2.25	
Тах	4.16	0.60	
Profit After Tax	11.50	1.65	596.85%
PAT Margin (%)	8.31%	4.35%	396 bps
EPS (Rs.)	7.03	1.01	596.04%

\*The Process of Reverse merger has completed in Q4-FY17. So only Q4FY17 indicates financials of merged entity for FY17

# Balance Sheet as on 31<sup>st</sup> March FY18



Rs. Crs	As on 31 <sup>st</sup> Mar'18	As on 31 <sup>st</sup> Mar'17
Equity	94.25	47.63
Equity Share Capital	18.18	16.36
Other Equity	76.07	31.27
Share Application Money pending for allotment	20.43	0.00
Non-current liabilities	0.92	0.06
Borrowing	0.00	0.00
Other Financial liabilities	0.00	0.00
Provisions	0.00	0.00
Deferred Tax Liabilities (Net)	0.65	0.00
Other Non-Current Liabilities	0.27	0.06
Current liabilities	49.95	35.46
Borrowings	12.22	10.04
Trade Payables	35.81	21.43
Other Financial Liabilities	0.00	0.00
Provisions	0.97	2.35
Other Current Liabilities	0.83	1.13
Current Tax Liabilities (Net)	0.13	0.52
<b>Total Equities &amp; Liabilities</b>	165.55	83.15

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Rs. Crs	As on 31 <sup>st</sup> Mar'18	As on 31 <sup>st</sup> Mar'17
Non-current assets	43.58	37.15
Property, Plant and Equipment	10.64	0.88
Intangible Assets	17.27	19.19
Investments	0.00	0.00
Trade Receivables	10.44	4.40
Other Non-current assets	0.00	0.00
Loans	3.32	4.21
Others	1.91	8.47
Deferred Tax	0.00	0.01
Current assets	121.97	46.00
Inventories	16.44	17.66
Investments	0.00	0.00
Trade Receivables	39.90	14.91
Cash & Cash Equivalent	57.59	12.78
Others	8.04	0.65
Total Assets	165.55	83.15



# 📥 Company Overview





# Dedicated on 'cost' and 'time' optimization

- Efficient use of manpower over 4 decades of experience in business
- ✓ Focus on creating highly efficient and self sustaining model

# Tie-up with leading consultants

- More than 15 reputed architects associated with Company
- ✓ Long standing relationships with leading consultants

### **Reputed Clientele**

- Renowned MNC's, large Domestic Companies
- ✓ Execution history resulting in repeat and new orders

Among leading General Contracting Companies in India

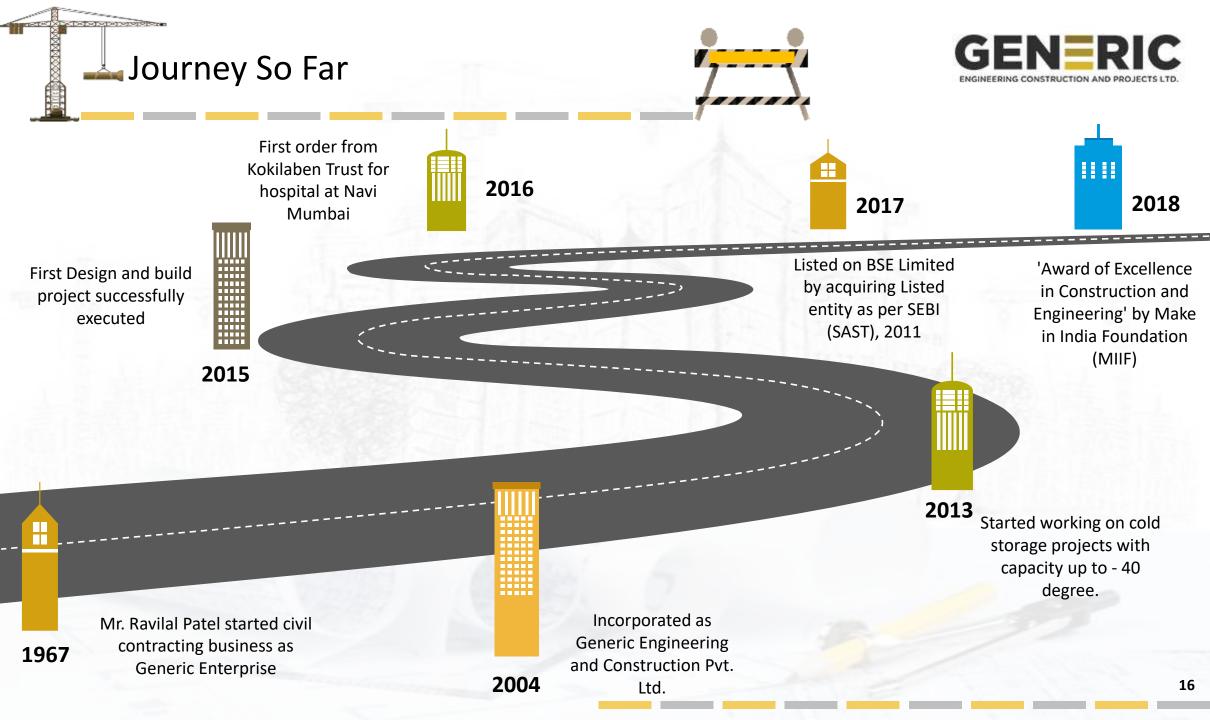
- ✓ Incorporated in 1994
- Rich Management experience over nearly 5 decades in core business activities

### **Core Business Activities**

- ✓ General Contracting, Design & Build and EPC
- ✓ Strong Experience in Residential, Industrial & Commercial segments

### **Strong Orderbook**

- ✓ As on 31<sup>st</sup> March 2018 **Rs. 534 Cr**
- ✓ Focus on small to medium ticket size orders











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Mr. Manish Ravilal Patel - Managing Director



Mr. Manoj Nambiar - Project Director (Execution)



Mr. Tarak Bipinchandra Gor – Whole Time Director



Mr. Sandeep Bhavsar – Tender Estimation



Mr. Jayesh Sheshmal Rawal - Executive Director







Mr. Sanjay Vadodaria – Procurement Head









## General Contracting

**01** Widely accepted contracting model Undertake core and shell construction (civil & structural works) along with finishes (internal & external), internal infrastructure (roads, landscaping etc.)

### **Design And Build Concept**

- Providing Comprehensive Building Solutions - Design & Engineering services (for Architecture, Structural, Electrical, Mechanical, HVAC, Plumbing & Sewerage, Fire Protection services, Building Management systems, and Infrastructure works) Procurement Services, Statutory approvals, Project Management & Construction services
  - Tie-up with leading consultants
  - Dedicated on 'cost' and 'time' optimization

### Engineering Procurement & Construction(EPC)

 Gained expertise to deliver end-toend services

- Provide most optimum solutions through 'value engineering' approach
- Developed in-house capability through dedicated Design Cell (DC)







### **04** Effective Manpower Sourcing

- Strategic Sourcing and deployment
- Tie ups with local contractors in key states

### **03** Strong Orderbook of Rs. 534 cr.

- Highest market share in fastest growing market of Navi Mumbai
- 40:40:20 mix of Industrial, Residential & MEP

### **02** Five Decades of Experience

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- Delivered significant number of projects under renowned players
- Expertise in Cold storage built biggest cold storage in Mumbai +4<sup>0</sup> to -40<sup>0</sup>
- 01 Preferred choice for EPC, General Contracting & Design
  - Timely execution & delivery combined with long experience and expertise in core business segments

### **05** Key player in medium size projects

- Medium size project space fastest growing
- Most prominent player in 15 75 cr size projects

### **07** Top Notch Clients – Renowned MNC's

- Successfully Delivered >200 projects leading to repeat orders from reputed existing customers
- Implemented Best Industry EHS practices

### **08** Strong Financial Position

- No long term debt D/E 0.25x
- Most efficient utilization of funds

### 09 Effective Marketing Strategy

As execution expert
 E.g. Achieving Pre Qualification for IKEA orders
 in 2018

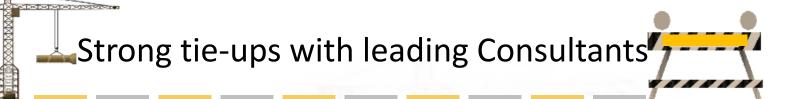
### **Company capable of delivering all types of construction projects**







Sr No	Name	Location
1	M/S. K. Thomas & Associates	Vashi, Navi Mumbai
2	Hafeez Contractor	Mumbai
3	Soyuz Talib	Vashi, Navi Mumbai
4	Mr. Zore & Associates	Vashi, Navi Mumbai
5	CRN (C R Narayana Rao)	Mylapore, Chennai
6	Dimensions	Vashi, Navi Mumbai
7	Homework	Chembur, Mumbai
8	Uday Master	Mumbai
9	B N Shah & Associates	Mumbai
10	Studio C	Mumbai
11	Vijay Garodia	Mumbai
12	Raghuvansh Mathur	Vashi, Navi Mumbai
13	Sanjay Zaveri	Mumbai
14	Ajit Bhuta & Associates	Mumbai
15	4.4 Designs Ltd.	Mumbai





Sr No	Name	Location
1	Mahimtura Consultants	Mumbai
2	Structural Concepts	Navi Mumbai
3	Adharishila Consultants	Navi Mumbai
4	R C Tipnis	Mumbai
5	U D Chande & Associates	Mumbai
6	Epicon ConsultantsS PVT. LTD.	Thane
7	Sanghvi Associates	Mumbai
8	SURA & Associates	Mumbai
9	S S REGE & Associates	Mumbai
10	Y S SANE & Associates	Pune
11	Shashank Mehendale & Associates	Mumbai
12	Hiren Tanna	Mumbai
13	Rajeev shah & Associates	Mumbai
14	JCV & Associates	Mumbai
15	Mahimtura Consultants	Mumbai

## Awards & Recognitions



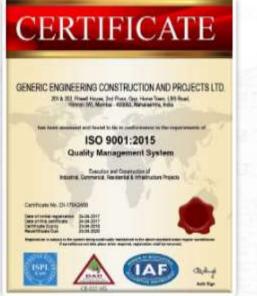




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ISO 14001 : 2015 CERTIFIED

## OHSAS 18001:2007 CERTIFIED

ISO 9001:2015 CERTIFIED 'Award of Excellence in Construction and Engineering' by Make in India Foundation (MIIF)



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Safety Park Implementation & EHS Awareness



**Medical Examination** 



**Demonstration and training** 



**Internal Audits at Site** 







Inclusion percentation







Kesar Harmony, Kharghar



Mikonic - Emerald Bay, Nerul



Vrindawan, Ghatkopar



**Golden Realty - Kamathipura** 



Bhoomi Fields, Boriwali

# Residential Projects







Green World, Akshar Airoli, Navi Mumbai

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Allure Kanjur Marg, Mumbai



Jai Vijay Co. Op Hsg Soc. Andheri, Mumbai



Adinath Millionist



**Kolte Patil Developers Limited** 



**KESAR – Equinox** 

# Commercial Projects

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Panacea Biotech, Mahape Midc



Reliable Techpark, Airoli Navi Mumbai



**Hindustan Unilever Limited** 



Reliable Plaza, Rabale Midc



Shree Sawan Knowledge Park, Turbhe Midc

# Commercial Projects







S K Automotive, Turbhe Midc



Control's Data Center, Mahape Midc



Kokilaben Dhirubhai Ambani Hospital. Kopar Khairne, navi Mumbai



Retroscape Infrastructure, Turbhe



All India Hing Co. Mahape Midc













Stulz-chspl (India) Pvt. Ltd.



**Reliance Health Solutions Pvt. Ltd.** 



Mandke Foudation Akola



Malati Vasant Heart Trust, Solapur



JKC Trading Company

Hospitals – completed two hospitals – currently working on 6 more projects

# Industrial Projects









**AND Designs Indi Limited** 



Infinity Cars Pvt. Ltd.

Reliable Group, Airoli

Hospitals – already delivered 2 hospitals – currently working on 6 more projects



Tilak Public School, Nerul



**B P Marine College, Panvel** 



**Glenmark Pharmaceuticals, Navi Mumbai** 

Data Centres Delivered – Sify, Ctrl S etc.











Every Life Matters

Recently Inaugurated RELIANCE Health Solution Pvt. Ltd, Navi Mumbai

# Prominent Completed Projects

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Sr. no.	Company / Client	Project Description	Address	Area (Sq.ft.)
Α	INDUSTRIAL PROJECTS		•	
1	Avi World wide Pvt. Limited.	Civil and Structural Work for Construction of Proposed Building works AVI.	Pawane, MIDC, Navi Mumbai	22,898
2	Idemistu Lube India Private Limited	Construction of new additional Facilities at Idemitsu Lube India Pvt. Ltd.	Patalganga, Navi Mumbai	8,587
3	Himadari Food Ltd	Civil and Structural works for Spices production factory building Composite work	Plot No 172/1 Pawne MIDC,Navi Mumbai	1,20,000
4	Raulimex Industries Pvt Ltd	Civil and Structural Works for Industrial Building (Labour Contract)	Pl No. Gen 31/1,TTC Indust Area Digha MIDC,Navi Mumbai	36,000
5	Euroclima (India) Pvt Ltd	Construction of Factory Building at Wada with Materials	Wada village, Ambivali, Kuduas Gao,Wada,Dist Thane	NA
6	Elaf Cold Storage	Construction of cold storage building having Basement +Ground +4 Upper floors ( Composite work)	Plot No M-63/64, MIDC, Taloja,Near Navi Mumbai	62,000
7	Rishi Ice & Cold Storage Pvt Ltd	Cold Storage unit Flooring and Finishing Lab	Turbhe,Vashi,Navi Mumbai	4,00,000
8	Forstar Frozen Foods Pvt Ltd	Construction of Cold Storage unit consist of Basement +Gr.Floor + 2 Upper with Material	Plot No M-53/1,Taloja Indl Area, MIDC, Taloja,Dist Raigad,Mh	68,000
В	RESIDENTIAL PROJECTS			
1	Akshar Space Pvt.Ltd	Construction of Residential Project of Ground + 22 storied 11 towers building work (shell and core).	Gate no 242,Hissa No.1 to 7 at Digha,Airoli	10,50,000
2	Bhoomi Group	Construction of Residential Project of Ground + 15 stories residential tower (shell and core).	Bldg No 6,Plot Bearing CTS No 520/A/B/C, Borivali (E), Mumbai	1,10,000
3	Shreenath Constructions	Construction of Residential Project of Ground + 15 stories residential tower (shell and core).	Vikrant Circle, Tilak Road Corner, Ghatkopar (E), Mumbai	53,000
4	Mikonic Structure	Construction of Residential Project of Ground + 21 Storied Residential Tower (shell and core).	Palmbeach,Vashi,Navi Mumbai	2,65,000
5	Bhoomi Groups	Construction of Residential Project of Ground + 18 Storied Residential Tower (shell and core).	Borivali, Mumbai	68,100
6	Skyline Prashasti Group	Construction of Residential Project of Ground + upper typical floor Residential Tower (shell and core).	Mittal Estate,Andheri (E),Mumbai and Skyline Oasis Prime Road, Vidya Vihar West	5,54,560
7	Maithali Group	Construction of Residential Project of Ground + Podium + 29 Floors (shell and core).	Nerul, Navi Mumbai	2,65,000
8	Shree Riddhi Siddhi Developers	Residential Structure of G +8 (Shell and Core)	B-5 Gurudatta CS,Patel Chowk,Ghatkopar East	1,23,000

# Prominent Completed Projects

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Sr. no.	Company / Client	Project Description	Address	Area (Sq.ft.)
с	COMMERCIAL PROJECTS			
1	Reliance Health Solutions Pvt. Ltd	Civil, Structural, Finishing, Plumbing and Fire-Fighting Works for Hospital Project	Gate No.4 DAKC Koparkhairane,Navi Mumbai	2,21,575
2	Enterance Pavillion of Hindustan Unilever Limited	Core and Shell works for Enterance Pavilion Works.	Andheri, Mumbai	8,426
3	IKEA India Ltd	Dismentalling, Demolition and Disposal of Existing Structure	Turbhe,Navi Mumbai	2,47,480
4	National India Bullion Refinery	Construction of Commercial building Structure (Labor work)	Safed pool,Andheri Kurla Rd,Mumbai -71	3,30,000
5	And Design India Ltd	Construction of Commercial complex & Studio building (Composite Work)	Plot No.R-847/1/1 Rabale-MIDC,Navi Mumbai	1,70,000
6	Infinity Cars Pvt Ltd	Construction of BMW Car Showroom building (Labor work)	Turbhe,Vashi,Navi Mumbai	85,000
7	Bhoomi Group	Construction of Commercial Structure (with material)	Skyline Oasis,Premier Road,Vidhyavihar (w), Mumbai.	1,60,000
8	Wasan Brothers Pvt Ltd	Civil works for Showroom Building of Basement + 2 Uppers (with materials)	Plot No.C-170, Pawane, Turbhe MIDC, Navi Mumbai	51,000
9	Welcome IT Services	Civil Works for 2 Basements + Ground + 3 upper floors of commercial building	Plot No RX 37,Rabale,Navi Mumbai	13,000
10	Dimple Enterprises	Construction of Commerical builing	Plot Bearing CTS No.710G At Marol, Andheri (E),Mumbai.	20,00
11	S K Elite Industries (India) Ltd	Construction of Showroom Cum IT Building Basement +Ground+7 Uppers (with material)	Plot No.D:404-405,TTC Indl Area MIDC,Navi Mumbai	1,10,000
12	Reliable Exports	Construction of IT Building consists of Ground +12 Uppers (Labor work)	Gate No.31,Airoli,Navi Mumbai	5,00,000
13	Reliable Infomatics park Pvt Ltd- Phase 2	Construction of IT Building consists of Ground + 8 Uppers (Labor work)	Plot No.847/2/1(II) Rabale,Navi Mumbai	1,20,744
14	Bengal Finance Pvt Ltd.	Extension to the existing structure of Bengal chemicals	Plot D-25/11, TTc, Industrial Area, Turbhe, Navi Mumbai	72,000
15	Controls Data Centre Ltd	Construction of Data Center (IT) Building,1 Basement,G + 6 storied building (Materials)	Mahape,Navi Mumbai	2,48,000
16	Reliable Infomatics park Pvt Ltd- Phase 1	Construction of IT Building consists of Ground +8 Uppers (Labor work)	Plot No.847/2/1(II) Rabale, Navi Mumbai	2,25,000
17	Panacea Biotech	Construction of Stilt + 5 Uppers for Reasearch and Development centre	Mahape,MIDC,Navi Mumbai	85,000

# Key Projects - Ongoing

Denote the period of the period

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Α	INDUSTRIAL PROJECTS			
1	Stulz-CHSPL (india) Pvt. Ltd	Civil and Structural work for new industrial Building	A819/1, TTC Industrial Area, Koparkhairane MIDC Navi Mumbai	11,130
2	AVI Worldwide Pvt Ltd	Expansion of Factory Building	Plot no C-257,TTC Industrial area, pawane village, Navi Mumbai.	22,898
3	JKC General Trading Co.	Construction of Cold storage Building	Plot No C-8/3,TTC Industrial Area, Pawane village, Navi Mumbai.	60,000
4	All India Hing Supplying Co	Civil and Structural works for Industrial Building	Plot No.302 TTC Indl Area MIDC Khairne Navi Mumbai.	78,200
5	Royal Gold Chain	Civil work and plumbing work for proposed cold storage building.	Plot No. D-16/1, T.T.C. Industrial Area, MIDC Turbhe, Dist. Thane	50,475
В	COMMERCIAL PROJECT			
1	Reliance Health Solutions Pvt Ltd	Hospital Building	Solapur City	25,000
2	Reliance Health Solutions Pvt Ltd	Compound Wall And Gate Work	Nasik City	25,000
3	Reliance Health Solutions Pvt Ltd	Day Care Oncology center, Hospital Building	Gondia, Maharashtra	25,000
4	Reliance Health Solutions Pvt Ltd	Day Care Oncology center, Hospital Building	Akola, Maharashtra	25,000
5	Jindal Steel Limited	Civil and structural Works for Jindal Sanjeevani Multi Speciality Hospital Project at JSW.	Dolvi, Maharashtra	1,25,000
с	RESIDENTIAL PROJECTS			
1	Kesar Group	Stilt + 20 Upper Residential Tower	Dadar, Mumbai, Maharashtra	85,000
2	Kesar Group	Stilt +6 Parkings+ 13 Upper Residential Tower	Matunga, Mumbai, Maharashtra	85,000
3	Kesar Group	Residential Tower including Basement	Pantnagar, Ghatkopar, Mumbai, Maharashtra	80,000
4	Nav Bharat HSG	Basement + 16 Floors	Chembur, Pestom sagar, Mumbai 400089	1,57,161
5	Aadi Properties LLP	G +22 storied 7 towers of overall 6,50,000 Sft BUA composite work	Plot no.1196B,Kanjur village,kanjur marg East,near Easter Express, Mumbai	6,50,000
6	Kolte patil & Developers Ltd	2 Basement +Stilt + 11 Uppers Total 6 Buildings	JAI VIJAY Co-operative Housing Society Limited, located at New Airport Colony (Aai), Sahar, Vile Parle (East),Mumbai -400099	4,50,000



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### Strengthen Manpower sourcing

Tie-up with various contractors

# Concentrate on latest technology procurement

 To build greater efficiencies to achieve better execution timelines

#### **Diversification of activities**

- Move from general contracting to value added services – turn key projects, designing, mep
- Infra, government contracts, defence ---Already empanelled with various entities



#### Increase market share in Maharashtra

- Highest market share in fastest growing market of Navi Mumbai
- Execution skills would enable to grab even greater number of projects

#### Increase geographical presence

- Both in India Fastest growing major economy – huge consumption base and key focus market for MNCs
- Looking at growth opportunities in key and growing markets globally

### Be the most significant player in the projects of ticket size - Rs. 15 to Rs. 75 crore

